

The background of the slide is a blue-tinted photograph of a modern city skyline. The buildings are contemporary, with curved facades and large windows. The overall tone is professional and modern.

2019 Investor Highlights



Our 2019 performance is robust, reflecting continuing investments in our model against a backdrop of uncertain market conditions

- / Net profit was \$194m for 2019, 96% of last year
- / Balance sheet remains strong, resilient and well diversified (Tier 1 ratio ~17%, 60% of assets with tenor <1 year, provision coverage for impaired exposures at 102%)
- / Impairment charges in 2019 were \$82m, broadly similar to last year
- / Stable ROE trends (~5%) reflecting continuing investments on the back of uncertain external conditions (i.e. combined global slowdown and regional pressure, business models disruption and continued regulatory intensity)



Bank ABC's strategic journey continues, positioning better the bank to respond to the markets and industry challenges

- / Clear strategic intent and objectives refreshed for next three year cycle
- / Extensive advance investments into our operating model to improve productivity and stay ahead of the intensifying regulation in the region
- / Continued focus on digitizing the core growth engine of the Bank (Transaction Banking), building our Retail bank of the Future (ila) and fostering more innovation across the Group (AFS, Innovation LABs) position Bank ABC as leading digital disruptor in the region

Robust operating performance despite external conditions and ongoing investments (1/2)

2019 Performance

Headline Net Profit

\$194m

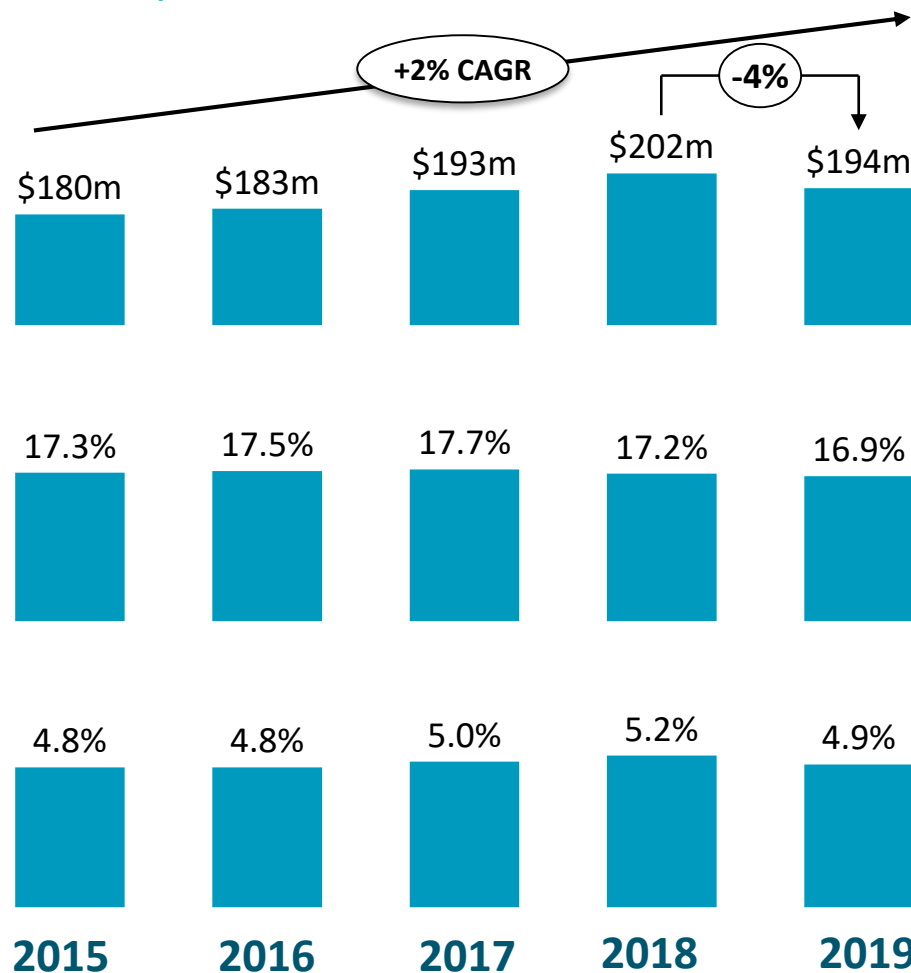
T1 Capital ratio

16.9%

ROE

4.9%

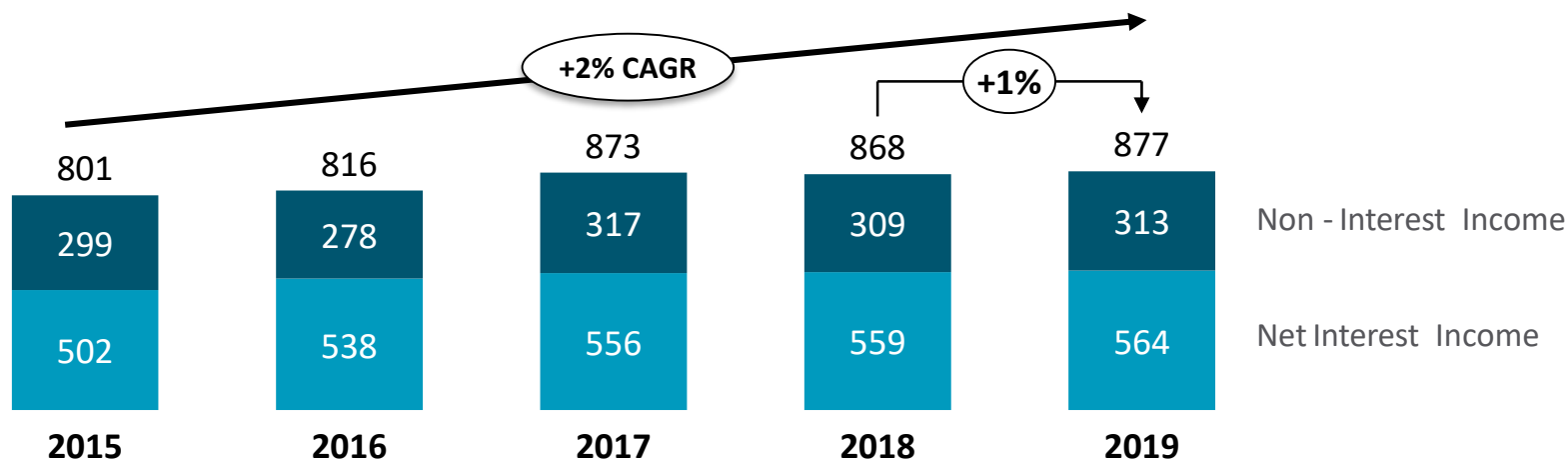
Last 5-year trends



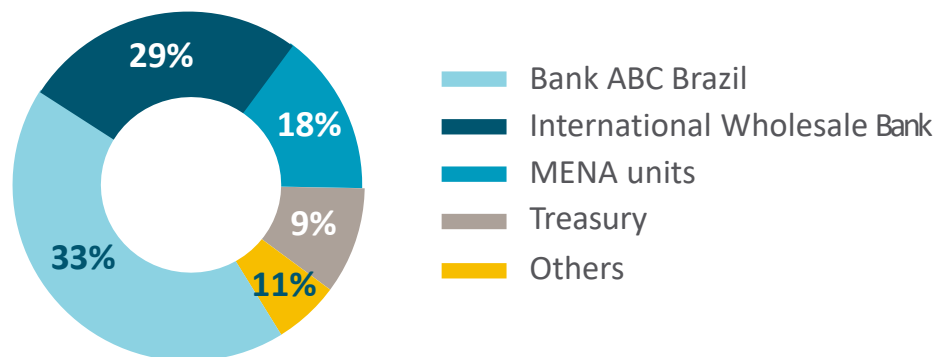
/ Robust headline profit, ROE and balance sheet, reflecting our continuing investments despite external market and industry challenges

Robust operating performance despite external conditions and ongoing investments (2/2)

Total Operating Income (TOI), \$m, normalised*



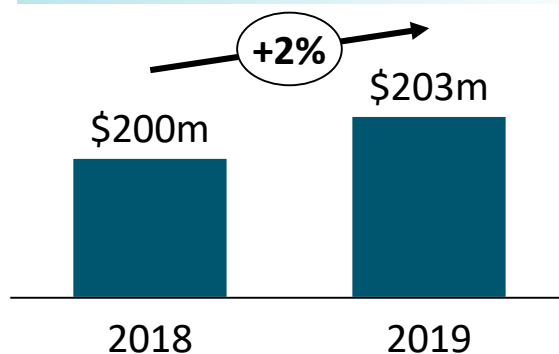
2019 TOI by business, %



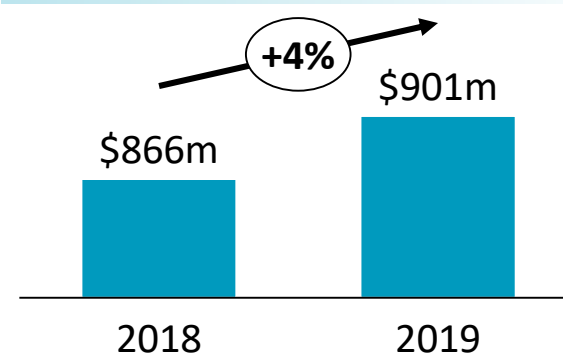
* After currency hedge in Brazil (See next page for details on normalised adjustments)

Stronger underlying growth achieved when adjusting for currency hedge, one offs, and FX devaluation

Underlying Net Profit



Underlying TOI



Headline reporting

2018	2019
\$202m	+\$194m

Currency Hedge*

2018	2019
-	-

Normalised

2018	2019
\$202m	\$194m

One-offs**

2018	2019
-\$2m	-\$2m

FX Constant Currency

2018	2019
-	+\$11m

Underlying

2018	2019
\$200m	\$203m

2018	2019
\$817m	\$865m

2018	2019
+\$51m	+\$12m

2018	2019
\$868m	\$877m

2018	2019
-\$2m	-\$2m

2018	2019
-	+\$26m

2018	2019
\$866m	\$901m

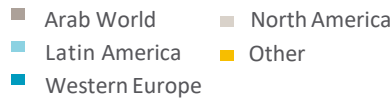
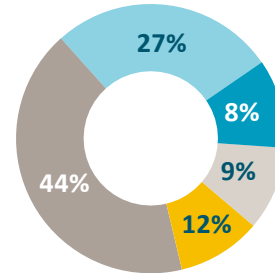
* Regular hedging transactions to cover open USD position in Banco ABC Brasil Cayman branch that creates a corresponding tax adjustment.

**One off non-BAU capital gains and timing differences on hedging positions

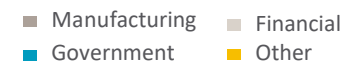
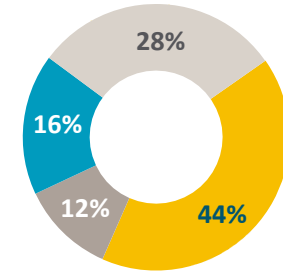
- Stable asset base well diversified by geography, industry, & product types.
- Top quartile Tier 1 ratio and liquid book with 60% of assets maturing within 1-year
- Balance between origination and distribution to leverage capital capacity and build sustainable profit growth momentum

2019 Assets

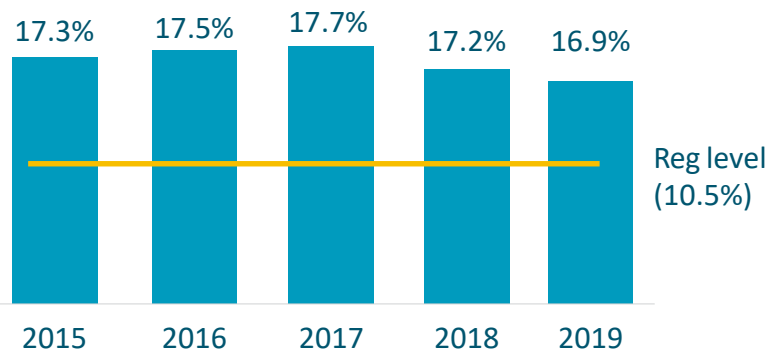
By Geography (100% = \$30b)



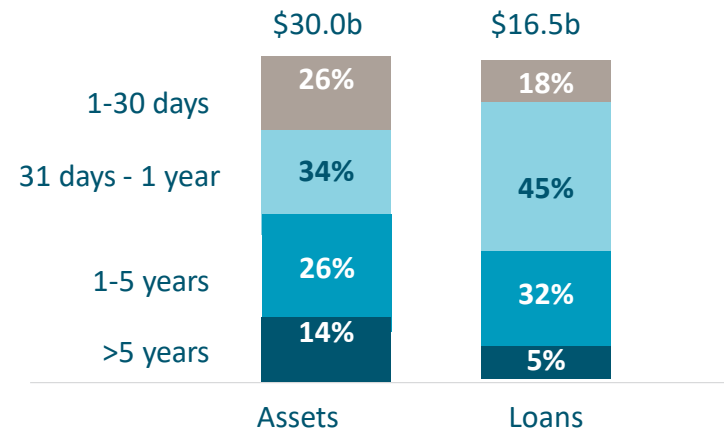
By Industry (100% = \$30b)



Tier 1 ratio, %

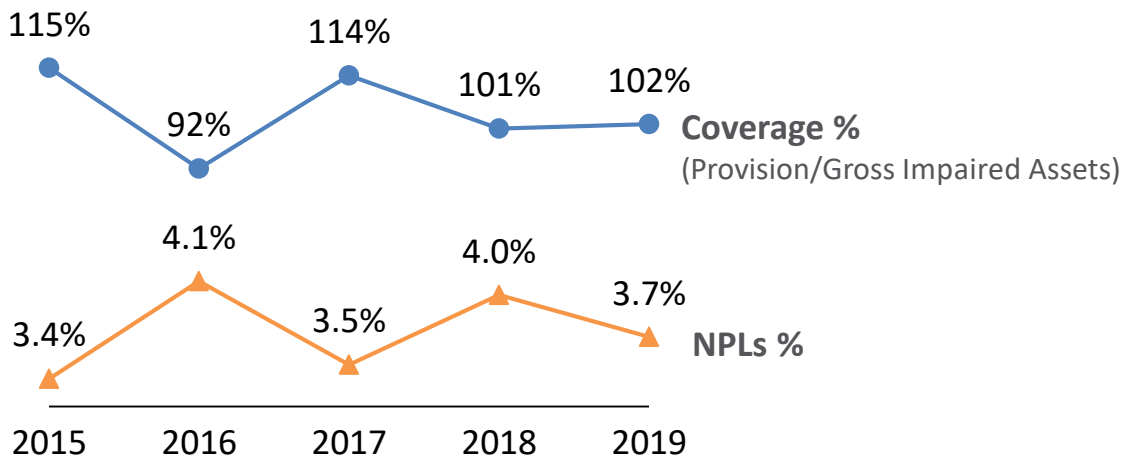


Assets by Maturity 2019, \$b

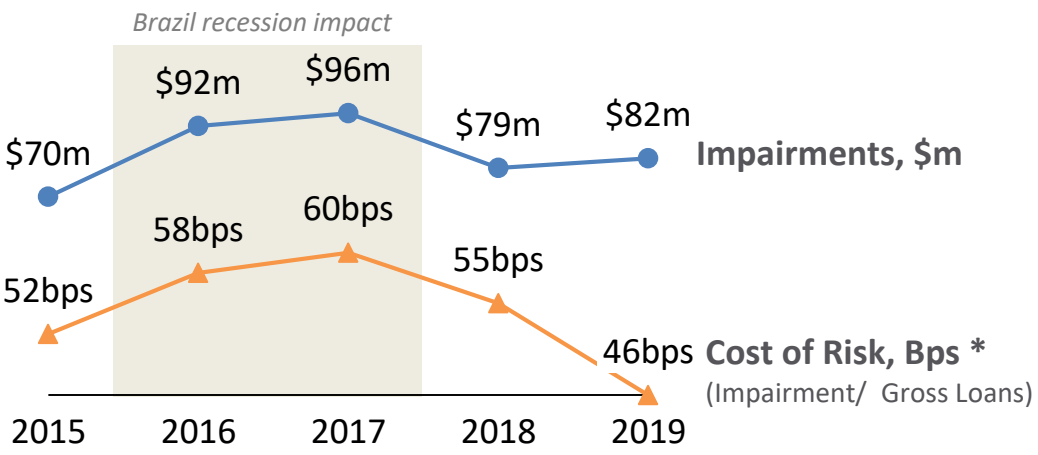


- / Conservative underwriting and effective credit monitoring
- / Stable coverage ratio
- / Contained NPLs reflecting conservative investment portfolio
- / Stable impairment charges over time (reducing after improvement of recession in Brazil)

NPLs and Coverage Ratio



Cost of Risk



* Cost of risk calculated based on End of Period Volumes



Our 2019 performance is robust, reflecting ongoing investments in our model



Our balance sheet remains strong, resilient and well diversified



Bank ABC's strategic journey continues, positioning better the bank to respond to the markets and industry challenges



4 Strategic Value Drivers



Grow our Corporate clients base

- / Enhance coverage model (Client centric)
- / Improve value proposition (Full product suite)
- / Improve sales focus (KPIs)



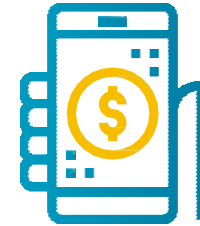
Build Transaction Banking

- / Harmonize/globalize core Trade business
- / Modernize/digitize Trade
- / Build Cash Management in MENA



Globalize & optimize FI

- / Optimize our Global FI portfolio
- / Diversify FI revenues streams
- / Globalize & enhance FI operating model



Digitize the Bank

- / Modernize/digitize our platforms
- / Expand our Digital Retail Bank of the Future (ila)
- / Continue develop AFS into a Fintech provider

Appendix 2: Last 5 Years headline financials

Profit or Loss

US\$ millions	2015	2016	2017	2018	2019
Interest Income	502	538	556	559	564
Non-Interest Income	299	278	317	309	313
Total Operating Income (TOI)*	801	816	873	868	877
Total Operating Expenses	-421	-436	-462	-474	-524
Operating Profit	380	380	411	394	353
Provisions	-70	-92	-96	-79	-82
Profit before Taxes & M.I.	310	288	315	315	271
Taxes*	-73	-54	-62	-67	-35
M.I.	-57	-51	-60	-46	-42
Net Profit	180	183	193	202	194

Balance Sheet

US\$ millions	2015	2016	2017	2018	2019
Liquid Funds**	6,762	7,517	6,079	6,266	5,323
Marketable Securities	6,069	6,346	6,650	6,638	6,343
Loans & Advances	13,958	14,683	15,329	14,884	16,452
Other	1,406	1,595	1,441	1,761	1,950
Total Assets	28,195	30,141	29,499	29,549	30,068
Customer Deposits	13,425	14,307	16,782	16,464	17,065
Bank Deposits	5,029	5,870	3,408	4,207	3,897
Borrowing	3,943	4,269	2,148	2,012	2,080
Other	1,690	1,435	2,749	2,550	2,537
Total Liabilities	24,087	25,881	25,087	25,233	25,579
Shareholders' Equity	3,773	3,826	3,930	3,862	4,031
Non-Controlling Interest	335	434	482	454	458
Total Equity	4,108	4,260	4,412	4,316	4,489
Total Liabilities & Equity	28,195	30,141	29,499	29,549	30,068

Key Metrics

Normalized Cost to Income, %	53%	53%	53%	55%	60%
Tier 1 Ratio, %	17.3%	17.5%	17.7%	17.2%	16.9%
CET 1, %	17.1%	17.3%	17.5%	17.0%	16.6%
RoE,%	4.8%	4.8%	5.0%	5.2%	4.9%

* TOI and taxes includes normalization of BRL currency overhedge. Headline TOI 2015 \$729m, 2016 \$865m, 2017 \$869m and 2018 \$817m.

** Liquid funds includes placements with banks & other financial institutions and securities bought under repurchase agreements.

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