

H1 2022 Results Presentation

Key Messages



- / The Group is weathering the unexpected headwinds from geopolitical developments and persistent high inflation across some markets, being counterbalanced by sustained high oil prices and improving economic activity in other markets, as well as rising interest rates.
- / Strategic direction is consistent and Bank ABC continues to improve its position as a renowned leader in digital innovation in banking with widespread industry recognition, exemplified most recently by "The Banker" Innovation in Digital Banking Award 2022 for Middle East.
- / H1 2022 performance of a net profit of US\$70m marks a solid and profitable first half, 27% higher compared to US\$55 million reported for the same period last year.
- / H1 revenues crossed the US\$520 million mark for the first time in history, reflecting good underlying business growth and including the consolidation of BLOM Bank Egypt ("BBE"). This was a substantial 31% increase compared to the same period last year, with robust performance across all Group units.
- / Operating expenses were at US\$331 million, 31% higher than US\$253 million for the same period last year, reflecting flat revenue/cost 'jaws' from a combination of consolidation of BBE, more normal levels of post-pandemic activity and appropriate cost discipline while investing into the Group's digital transformation and strategic initiatives.
- / Impairment charges (ECL) for the period were US\$51m, compared to US\$49 million reported for the same period last year, broadly in line with our historic credit loss experience.
- / The Group maintains a strong balance sheet and capital position, with a 16.6 % Tier 1 ratio (14.7% CET1), LCR of 244% and NSFR of 126%.

Consistent Strategic Direction: Emphasizes Digital Transformation and our Acquisition in Egypt



Strategic intent		MENA's leading	g international Bank	
Values	Client Centric	Colla	aborative	Consistent
Strategic objectives	 Build our Digital Bank of the Future Transition Group Retail into ila Build WB Digital Leading Digital Payment Solutions 	Refocus our Wholesale Banking Transformation/Refocus on selective corporate growth/Reinvigorate Financial Markets and Transaction Banking products/Refresh Europe Strategy	 Integrate BBE to deepen Market Presence in Egypt Integrate BBE with ABC Egypt Build Egypt to be a primary engine of profit growth for the Group 	Strengthen our Organizational Resilience </th
Progress in H1 2022	 / ila continues to gain momentum and will launch in Jordan later this year / Digital import LCs went live in H1 '22 / AFS started year strongly 	 / Post pandemic expansion of corporate customers base continues / Strong deal pipeline prospects for rest of year 	 / The merger and integration of BBE is progressing well / Legal day One of new combined Bank expected in H2 	/ Maintained Capital and liquidity ratios

Bank ABC reinforces its reputation for leading digital innovation in the Middle East





Financial Highlights – Solid and Profitable first Half 2022

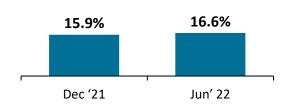


Total Operating Income, US\$m

Underlying*



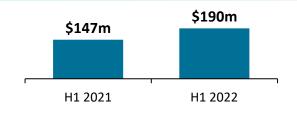
T1 Capital Ratio, %



/ Underlying TOI of US\$523m (+31% growth) reflects strong recovery across most of our markets and business lines, benefitting from increase in interest rates and consolidation of BBE.

- / The Group has concluded an AT1 capital issuance, further strengthening its capital position
- Capital base remains strong, stable & significantly above regulatory minimum levels
- / CET 1 Ratio (14.7%) comprises the majority of Tier 1 Ratio

Underlying Net Operating Profit, US\$m



- / Underlying* net operating profit (before provisions and taxation) +29% growth, also benefiting from the consolidation of BBE
 - Net Profit to shareholders of US\$70m (+27%) with cost of risk in line with historical levels



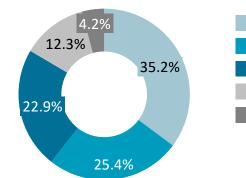
Total Operating Income(TOI), US\$m

/ Underlying* TOI of US\$523m was 31% higher than H1 2021 levels, reflecting strong recovery across most of our markets and business lines, and benefiting from the consolidation of BBE

- Client and transaction revenues have performed well with positive growth rates reflecting resilience across most of our markets and business lines, and good pipeline prospects for H2
- Headline net interest income at US\$370m +42% year on year supported by higher loan volumes, consistent margins and the addition from BBE

 Income is broad based and diversified across various business units Headline Underlying*

TOI by Business (H2 2022), %





Cost Trajectory Returning to Normal Levels



/ +31% headline increase in costs is the same 31% as the revenue increase (representing "flat Operating jaws") from a combination of consolidation of Expenses, US\$m 331 BBE as well as the Group returning to a more normal level of activity 105 Other Cost 253 Premises & 74 27 Equipment The Group continues to enforce appropriate / cost discipline without compromising on 23 investments into the Group's digital transformation and strategic initiatives. 199 Staff Cost 156 / Cost to income ratio slightly elevated H1 '21 H1 '22 reflecting the continuing levels of investment into the Group's digital initiatives C/I ratio 63% 64% Normalized C/I Ratio 56% 58% (ex-Digital)

Operating Expenses and Cost to Income Ratio

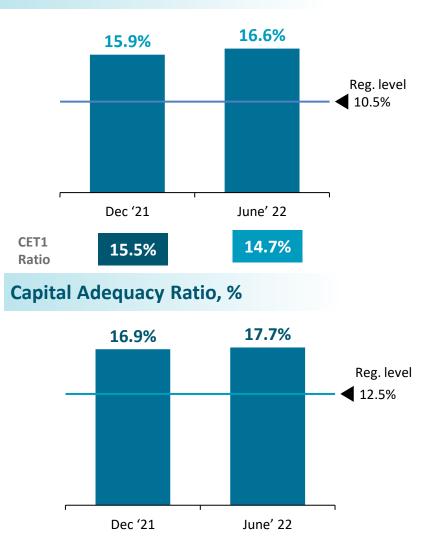
Strong and resilient capital base, further strengthened by AT1 issuance



Overview

- Capital base remains strong, stable and significantly above regulatory minimum levels
- / CET 1 Ratio (14.7%) comprises the majority of Tier 1 Ratio
- / Total CAR of 17.7% as at end of June 2022
- RWA stood at US\$26bn as of June 2022, compared to US\$25.6bn as of Dec-2021 (+2%)

CET1 and Tier 1 Ratios, %



RWA by Type of Risk, US\$bn



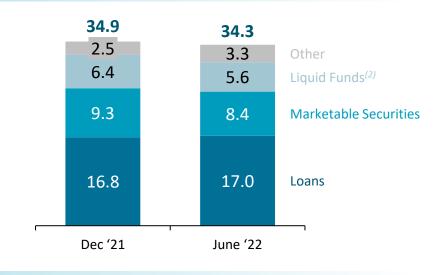
Well Diversified and Liquid Balance Sheet



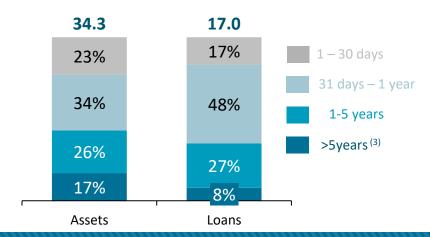
/ Total assets stood at US\$34.3 billion at the end of the period, broadly in line with the US\$34.9 billion at the 2021 year-end

- More than half the Assets are maturing within 1-year
- Loans increased by 1% during the first half of the year to US\$17.0bn reflecting growth while emphasising selective underwriting

June 2022 Assets by Instrument, US\$bn



June 2022 Assets by Maturity, US\$bn



 Net loans to customer deposits ratio broadly stable at 83%, comparable to the 2021 year end levels

 Strong liquid funds position with LCR of 244% ⁽¹⁾ and NSFR of 126%

(1) LCR calculated net of trapped liquidity. (2) Liquid funds includes placements with banks & other financial institutions and securities bought under repurchase agreements. (3) >5 years includes undated.

H1 2022 Summary





Net profit of US\$ 70 million marks a solid and profitable first Half

2022 with revenues, costs and ECL broadly returning to prepandemic levels



H1 2022 Operating Income on an underlying basis grew by +28% year on year and passed the US\$500m mark for the first time reflecting good underlying business growth and including the consolidation of BLOM Bank Egypt

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ECL charge broadly in line with our historic credit loss experience with strong balance sheet and asset quality being maintained



Continuing to achieve major delivery milestones in building our 'bank of the future'

Appendix: Normalised Financials



	US\$ millions	2018	2019	2020	2021	H1 2021	H1 2022
Profit or loss	Interest Income	559	564	516	592	260	370
	Non-Interest Income*	309	311	233	277	140	149
	Total Operating Income (TOI)*	868	875	749	869	400	519
	Total Operating Expenses	-474	-524	-486	-569	-253	-331
	Operating Profit	394	351	263	300	147	188
	Provisions	-79	-82	-329	-106	-49	-51
	Profit before Taxes & M.I.	315	269	-66	194	98	137
	Taxes*	-67	-33	-9	-66	-29	-41
	M.I.	-46	-42	-14	-28	-14	-26
	Net Profit	202	194	-89	100	55	70
	US\$ millions	2018	2019	2020	2021	June 2021	June 2022
	Liquid Funds**	6,266	5,323	5,378	6,355	4,693	5,582
	Marketable Securities	6,638	6,343	6,867	9,252	7,735	8,365
	Loans & Advances	14,884	16,452	15,656	16,768	15,930	17,022
	Other	1,761	1,950	2,506	2,522	2,581	3,317
	Total Assets	29,549	30,068	30,407	34,897	30,939	34,286
	Customer Deposits	16,464	17,065	17,667	21,459	18,313	20,993
Balance	Bank Deposits	4,207	3,897	3,596	4,388	3,852	3,712
Sheet	Borrowing	2,012	2,080	1,795	1,211	1,613	1,244
	Other	2,550	2,537	3,205	3,604	2,879	3,832
	Total Liabilities	25,233	25,579	26,263	30,662	26,657	29,781
	Shareholders' Equity	3,862	4,031	3,767	3,872	3,890	3,715
	Non-Controlling Interest	454	458	377	363	392	400
	Additional / Perpetual Tier-1 Capital	-	-	-	-	-	390
	Total Equity	4,316	4,489	4,144	4,235	4,282	4,505
	Total Liabilities & Equity	29,549	30,068	30,407	34,897	30,939	34,286
_	Normalized Cost to Income 0/	FF0 /	60%		650/	C3 0/	C 49/
Kou	Normalized Cost to Income, %	55%	60%	65%	65%	63%	64%
Кеу	Tier 1 Ratio, %	17.2%	16.9%	16.6%	15.9%	16.4%	16.6%
Metrics	CET 1, %	17.0%	16.6% 4.9%	16.2%	15.5% 2.6%	16.1%	14.7%
	RoAE,%	5.2%	4.9%	-	2.0%	2.9%	3.5%

* TOI and taxes includes normalization of BRL currency overhedge. Headline TOI 2018 \$817m, 2019 \$865m, 2020 \$646m, 2021 \$854m, H1 2021 \$407m and H1 2022 \$520m. ** Liquid funds includes placements with banks & other financial institutions and securities bought under repurchase agreements.

Appendix: Underlying Performance – Key Adjustments

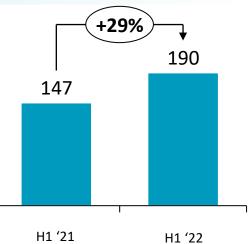


Underlying Total Operating Income

	H1 2021	H1 2022
Headline TOI	\$407m	\$520m
Currency Hedge*	(\$7m)	(\$1m)
Normalized TOI	\$400m	\$519m
FX impacts and one-offs	-	\$4m
Underlying TOI	\$400m	\$523m

Underlying Net Operating Profit

	H1 2021	H1 2022
Headline Net Operating Profit	\$154m	\$189m
Currency Hedge*	(\$7m)	(\$1m)
Normalized Net Operating Profit	\$147m	\$188m
FX impacts and one-offs	-	\$2m
Underlying Net Operating Profit	\$147m	\$190m



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