

Direct Sales

ABC Egypt is seeking to recruit a Direct Sales who will be responsible for attracting new customers through selling bank's retail and liability products

Principal Accountabilities

- Achieving Products Monthly & annual targets.
 - Creating new sales channels and generating new leads for self by networking with prospective customers.
 - Participate in preparing the Products sales and marketing plan and liaising with involved parties to implement them.
 - Follow up with potential clients to propose new offers, ask for pending documents, answer inquiriesetc.
 - Work as a part of an agile sales team to meet and exceed targets set by the Division
 - Make sufficient yet excellent phone calls to prospects
 - Maximize a sales opportunity by up-selling and cross-selling
- Expected to learn our tools to a high standard, and through depth of knowledge and natural curiosity, maximize opportunities

Job Requirements

- *High level of communication skills*
- *Good Marketing & Selling skills*
- *Problem solver, accurate and can work under pressure*
- *1-3 years of experience*
- *Very good English & Arabic Language .*
- *High computer skills*
- *Bachelor Degree*
- *Presentable, Very Good communication skills*

To apply for this position, please email an updated CV to email below :

(Please mention the position title in email subject)

hr@arabanking.com.eg

Please note only shortlisted candidates will be contacted